



**Gary D. Bixhorn**  
Chief Operating Officer

**Barbara M. Salatto**  
Associate Superintendent for  
Management Services

**Maureen Kaelin**  
Director, Business Services

**Lorraine Hein**  
School Purchasing Agent

June 26, 2008

Young Equipment Sales, Inc.  
325 Rabro Drive  
Suite 1  
Hauppauge, NY 11788

Re: Bid #2008-021  
Classroom Furniture (Catalog Purchase)  
Opened: May 15, 2008  
Term of Contract: July 7, 2008-July 31, 2009

To Whom It May Concern:

The Eastern Suffolk BOCES Board, at their regular June meeting, awarded your firm a portion of the above referenced bid based upon the highest discount price meeting specifications.

Your bid award is attached, and your purchase order(s) will follow as needed.

We appreciate your desire and interest in assisting Eastern Suffolk BOCES to fulfill our program needs. Should you have any questions regarding the award, please do not hesitate to contact me at (631) 289-2200, Extension 3160.

Sincerely,

Lorraine Hein, CPPB  
School Purchasing Agent

LH:lc



Middle States Accredited

**James Hines Administration Center • Business Services**  
201 Sunrise Highway • Patchogue, New York 11772  
Phone: 631-687-3160 • Fax: 631-289-2327 • Email: lhein@esboces.org



73	% Discount	I	Jan-2008			Interkal Bleachers	20.00%	Young Equipment Sales, Inc.
81	% Discount	J	Jan-2008			JR Clancy Catalog # 55	20.00%	Young Equipment Sales, Inc.
85	% Increase	K	Jan-2007			Kwik Wall	3.5% increase	Young Equipment Sales, Inc.
92	% Discount	L	April-2008			Lyons Metal Products Catalog	8.00%	Young Equipment Sales, Inc.
95	% Discount	M	2008			Marsh Industries-Visual Products (Whiteboards etc.)	10.00%	Young Equipment Sales, Inc.
96	% Discount	M	Feb -2008			Master Lock Catalog	43.50%	Young Equipment Sales, Inc.
102	% Discount	N	Jan-2008			Norson's	22.00%	Young Equipment Sales, Inc.
112	% Discount	R	Jan-8		Steadfast Seating	Royal Seating (Construction and Contract Division)	25.00%	Young Equipment Sales, Inc.
117	% Discount	S	2008			Shain Shop-Bilt (Drafting/Art Furniture: Wood Storage Cabinets and Work Benches)	33.00%	Young Equipment Sales, Inc.
120	% Discount	S	Jan-2008		Corilam	Signore Office Furniture	20.00%	Young Equipment Sales, Inc.
121	% Discount	S	2008			Sisco Cafeteria Tables Catalog	18.00%	Young Equipment Sales, Inc.
123	% Discount	S	2008			Southern Aluminum- Lightweight Tables, Portable Stages and Choral Risers	20.00%	Young Equipment Sales, Inc.
125	% Discount	S	Jan-2008			Spalding	3.00%	Young Equipment Sales, Inc.
139	% Discount	T	Jan-2008			Track Seating	28.00%	Young Equipment Sales, Inc.